

# The Conference Board<sup>®</sup> Global Consumer Confidence Survey

## Technical Note – July 2020

## Introduction and Background

**The Conference Board®** Global Consumer Confidence Survey is conducted in collaboration with Nielsen. On a quarterly basis each year, over 33,500 online consumers in 68 economies throughout Asia-Pacific, Europe, Africa and the Middle East, Latin America, and North America are interviewed on a variety of consumer-oriented subjects. The survey was established in 2005 to generate valuable insights on consumer confidence and behavior around the globe.

#### Sample Design

#### **Coverage**

Each quarter, the Global Consumer Confidence Survey collects responses from over 33,500 online consumers in 68 markets around the world.

For any given market to be included in the global survey, The Conference Board uses a minimum reporting standard of 60% internet penetration or an online population of 10 million consumers. At the end of 2020, that included 68 individual economies.

The list of countries included in the survey has grown since its inception in 2005, as internet usage has become more pervasive around the world. In the first quarter of 2005, 38 markets were included in the survey. By the end of 2020, the survey had expanded to 68 markets.

The following table shows each economy included in the survey, along with the period when the economy was first introduced:

| Market        | First Introduced | Market         | First Introduced |
|---------------|------------------|----------------|------------------|
| North America |                  | Europe         |                  |
| Canada        | 2005 Q1          | Austria        | 2005 Q1          |
| US            | 2005 Q1          | Belarus        | 2016 Q1          |
| Asia-Pacific  |                  | Belgium        | 2005 Q1          |
| Australia     | 2005 Q1          | Bulgaria       | 2012 Q3          |
| China         | 2005 Q1          | Croatia        | 2010 Q1          |
| Hong Kong     | 2005 Q1          | Czech Republic | 2005 Q3          |
| India         | 2005 Q1          | Denmark        | 2005 Q1          |
| Indonesia     | 2005 Q1          | Estonia        | 2006 Q1          |
| Japan         | 2005 Q1          | Finland        | 2005 Q1          |
| Malaysia      | 2005 Q1          | France         | 2005 Q1          |
| New Zealand   | 2005 Q1          | Germany        | 2005 Q1          |
| Philippines   | 2005 Q1          | Greece         | 2005 Q1          |



| Market                     | First Introduced | Market      | First Introduced |
|----------------------------|------------------|-------------|------------------|
| Asia-Pacific               |                  | Europe      |                  |
| Singapore                  | 2005 Q1          | Hungary     | 2005 Q3          |
| South Korea                | 2005 Q1          | Ireland     | 2005 Q1          |
| Taiwan                     | 2005 Q1          | Israel      | 2008 Q1          |
| Thailand                   | 2005 Q1          | Italy       | 2005 Q1          |
| Vietnam                    | 2006 Q1          | Kazakhstan  | 2016 Q1          |
| Latin America              |                  | Latvia      | 2006 Q1          |
| Argentina                  | 2005 Q3          | Lithuania   | 2006 Q1          |
| Brazil                     | 2005 Q1          | Netherlands | 2005 Q1          |
| Chile                      | 2005 Q1          | Norway      | 2005 Q1          |
| Colombia                   | 2008 Q1          | Poland      | 2005 Q1          |
| Costa Rica                 | 2017 Q3          | Portugal    | 2005 Q1          |
| Mexico                     | 2005 Q1          | Romania     | 2008 Q3          |
| Peru                       | 2011 Q2          | Russia      | 2005 Q1          |
| Venezuela                  | 2008 Q1          | Serbia      | 2013 Q3          |
| Africa and the Middle East |                  | Slovakia    | 2012 Q3          |
| Bahrain                    | 2020 Q2          | Slovenia    | 2013 Q3          |
| Egypt                      | 2007 Q1          | Spain       | 2005 Q1          |
| Kuwait                     | 2020 Q2          | Sweden      | 2005 Q1          |
| Morocco                    | 2015 Q3          | Switzerland | 2005 Q1          |
| Oman                       | 2020 Q2          | Turkey      | 2005 Q1          |
| Pakistan                   | 2008 Q1          | UK          | 2005 Q1          |
| Qatar                      | 2020 Q2          | Ukraine     | 2009 Q2          |
| Saudi Arabia               | 2009 Q1          |             |                  |
| South Africa               | 2005 Q1          |             |                  |
| UAE                        | 2005 Q3          |             |                  |

#### Sample Selection and Estimation

For each market in the survey, a minimum sample size of 500 online consumers is selected. In Bahrain and Oman, only 250 online consumers are selected. The survey has quotas based on age and gender within each market. The results are weighted to make them representative of the average online consumer in that market by age and gender. In the US, household income is also included in the weighting.

Results from the survey are based only on the behaviors of online consumers and are not intended to be representative of all consumers within a given market. Particularly in large, emerging markets, where internet penetration remains relatively low, the average behaviors of internet users may differ significantly from the average behaviors of other consumers.



There is one exception to the above sampling methodology for countries: China

From Q1 2005 to Q4 2017, the Nielsen China Consumer Confidence Index was sourced from a separate survey conducted by Nielsen China, which was based on a mixed-methodology survey that interviewed more than 3,000 consumers in China each quarter. This survey was conducted by Nielsen China and included both online and in-person interviews with consumers. Beginning in 2018, the methodology for the survey was changed to cover 2,400 respondents each quarter. A representative subset of the sample is included in *The Conference Board*<sup>®</sup> Global Consumer Confidence Index results.

## Computing The Conference Board® Global Consumer Confidence Index

*The Conference Board®* Global Consumer Confidence Index is computed using responses from three questions:

- 1. Respondents' perception of job prospects over the next 12 months
- 2. Respondents' perception of own personal finances over the next 12 months
- 3. Respondents' perception of how good of a time it is to buy needed/wanted goods and services

Each of the three questions has five response options: Excellent, Good, Not so Good, Bad, and Don't Know.

*The Conference Board*<sup>®</sup> Global Consumer Confidence Index for each country is then computed according to the following steps:

- 1. For each respondent, a score is assigned to each of the three questions according to the response, ranging from 200 for "Excellent" to 0 for "Bad"
- 2. For each respondent, an index is computed by taking the average score of the three questions
- 3. Within each country, an average index is computed across all respondents, using weighted responses
- 4. For each region, the index is first computed for each country, and then aggregated across countries by computing a weighted average

## Additional Survey Topics

In addition to the three questions used to compute *The Conference Board®* Global Consumer Confidence Index, the survey also covers the following topics:

## Spending behaviors and intentions

- Which categories the respondent spends money on regularly, after basic necessities have been met
- Whether the respondent has changed any behaviors to save money recently
- Whether the respondent will continue those changes after economic conditions improve



## General economic conditions

- Whether the respondent thinks the country is in a recession now, and whether it will be out of a recession in the near future
- The respondent's largest concerns in the near future